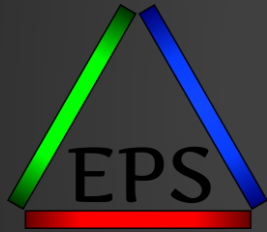


Enterprise Performance Strategies Pivotor Introduction and Demo



z/OS Performance
Education, Software, and
Managed Service Providers



Creators of Pivotor®

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EPS: We do z/OS performance...

- Reporting and analysis software and services
 - Not just reporting, but analysis based reporting based on our expertise
- Education and instruction
 - We have taught our z/OS performance workshops all over the world
- Consulting
 - Performance war rooms: concentrated, highly productive group discussions and analysis
- Information
 - We present around the world and participate in online forums

2019 z/OS Performance Workshops

- WLM Performance and Re-evaluating Goals
 - Virginia Beach, VA
 - October 2019
- Parallel Sysplex and z/OS Performance Tuning
 - Online
 - 3 days: Fall, 2019



Essential z/OS Performance Tuning

- Milwaukee, WI
- 4.5 days: June 10 – 14, 2019

See <https://www.Pivotor.com#workshops> for more details



- Pivotor is our data reporting tool & service designed specifically for z/OS performance reporting
 - Designed and used by z/OS performance experts
 - Processes data from SMF, DCOLLECT, and customer sources
 - Contains hundreds of z/OS performance reports “out of the box”
 - Designed to be easy to use and manage
 - Reports are organized into logical and searchable report sets
 - Report sets are presented in a calendar format for easy access

Pivotor is different and disruptive

- Pivotor includes not just reporting but analysis and education
 - Pivotor reports designed by performance experts
 - Long-form helps for reports explain more than just what the metrics are
 - Playlists walk through the reports applicable to doing a particular analysis
 - Exception conditions trigger reports to be added to a dynamic playlist of reports warranting investigation
- Pivotor is easy
 - As a service, simply FTP us your data
 - As a local install, maintenance tends to be easy
 - No domain-specific language to learn and maintain
- Pricing is fair and sensible
 - Starts at \$25K (or less with multi-year deal)
 - Free Tier also available
 - Pricing not based on MIPS but related to the data processed (e.g. systems, GBs)

Comprehensive Report Sets for Immediate Performance Analysis



Processor Analysis	Workload Manager (WLM) Analysis	DASD I/O Subsystem Analysis	DB2
MSU, MLC, Usage, Multiplex Analysis	Communication Server TCP/IP, FTP, etc. Analysis	Workload I/O Analysis	WMQ Trans
Storage / Paging Analysis	System Logger Analysis	DFHSM Analysis	CICS
Sysplex and Data Sharing Analysis	DCOLLECT Analysis	Transaction and Workload Analysis	WAS WebSphere AS
Coupling Facility Analysis	Batch Application Analysis	GDPS / Global Mirror Analysis	File-level I/O
USS Analysis	Custom Reports (e.g. Mgt Rqmts)	Other SMF	Root Cause / Performance Debug Analysis
WMQ Interval	Customer Application Data	Trend / Stats Long term Analysis	WLM Algorithm Analysis
		Environmental Summary Reports	

**>1200 reports
"out of the box"**

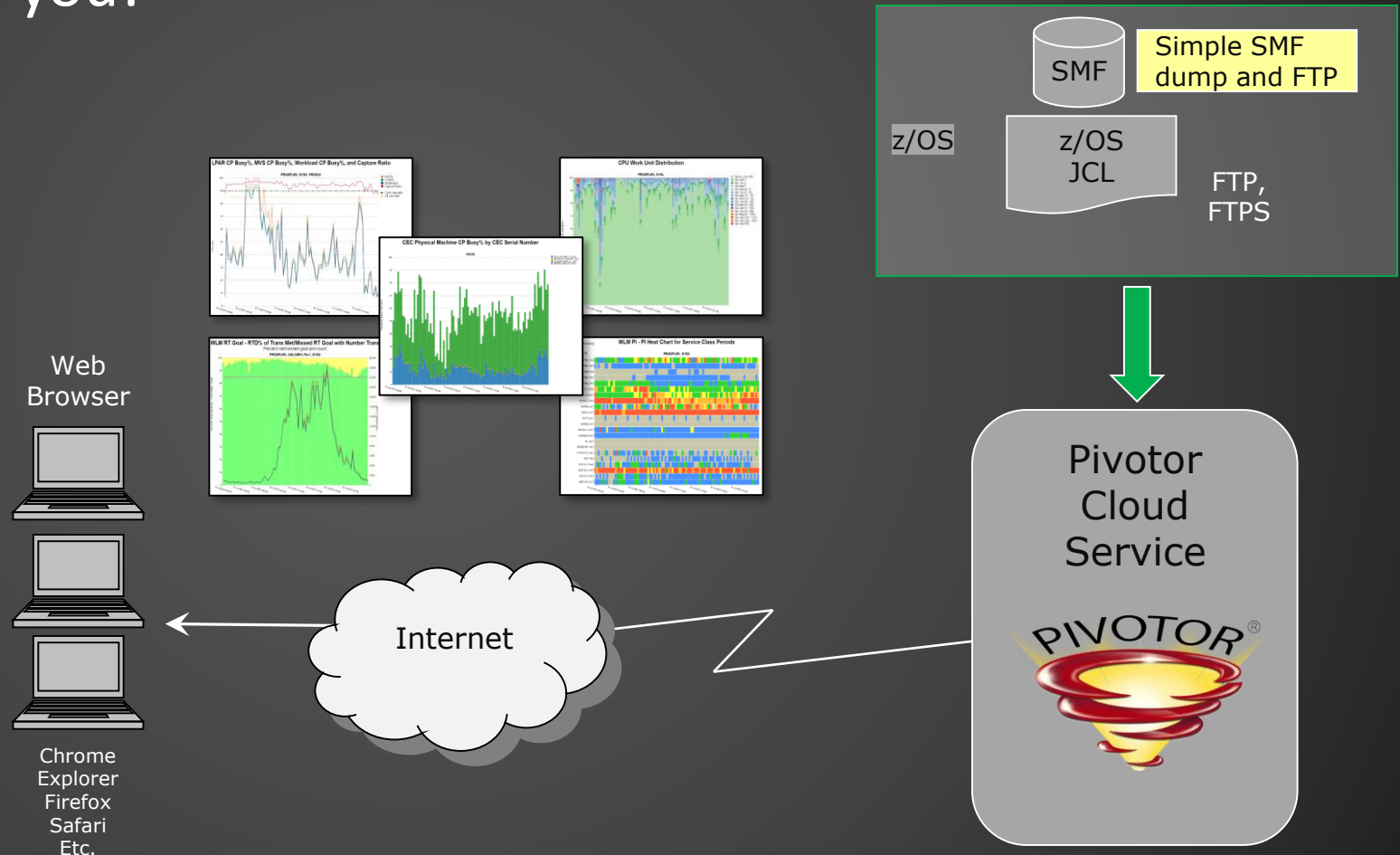
Across multiple timeframes: daily, weekly, monthly, yearly, rolling n days, etc.

Pivotor Software as a Solution (SaaS)

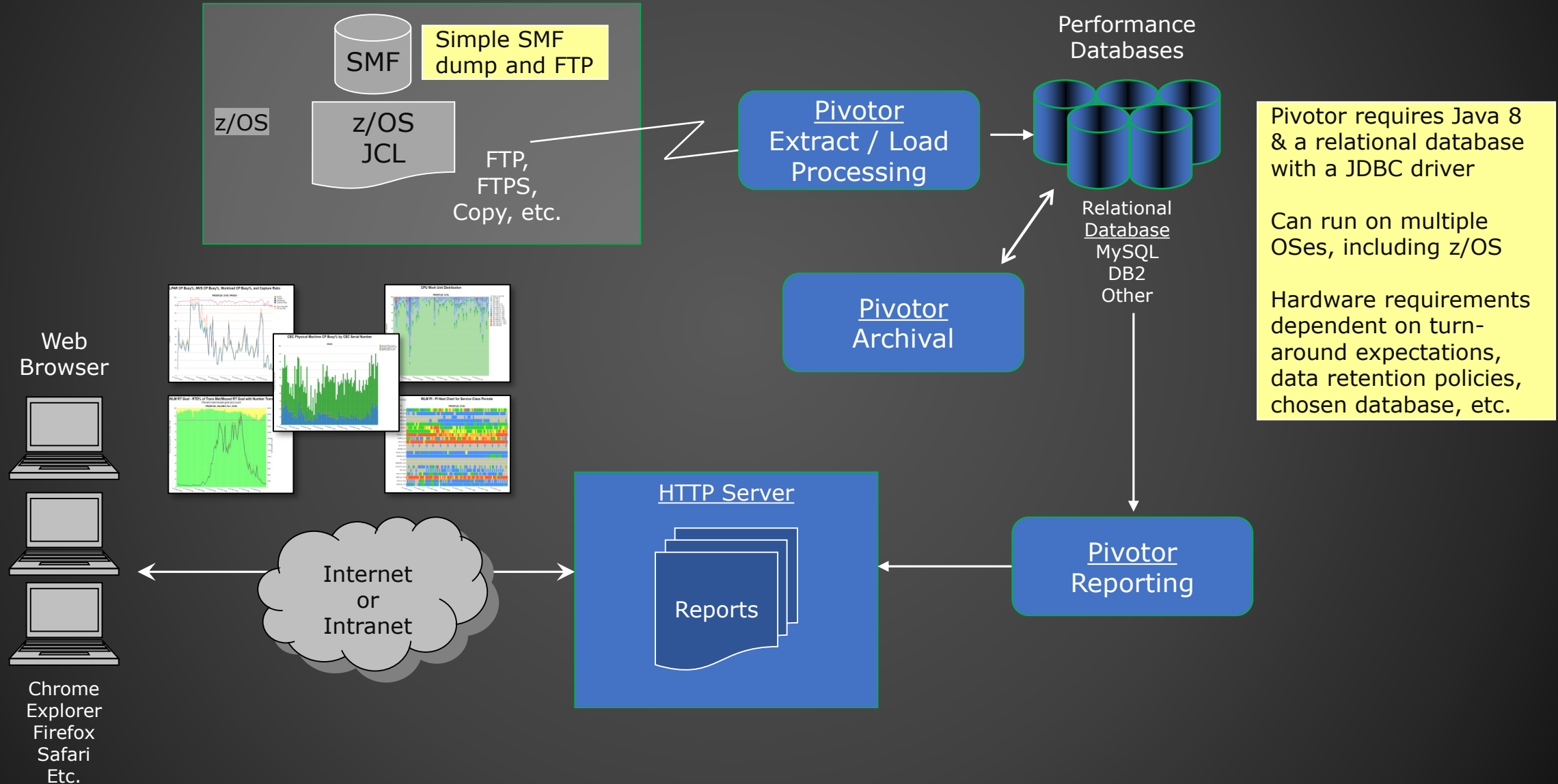
We do everything for you!

Because we also have access to your data, SaaS Includes:

- Twice a year review / discussion
- Ability to ask us performance questions, or for us to look at a particular problem or concern.
- We can occasionally look in on your data and performance
- We can participate in performance debug with IBM, or other vendors



Structure of a Pivotor Local Installation



Value Statement

- Hardware Savings (mostly CPU Capacity)
 - As a SaaS, nearly no machine capacity required since customers just FTP their data
 - As a local install on z/OS, Pivotor takes advantage of specialty engines
 - Pivotor can also run on Linux / UNIX / Windows platforms
 - Pivotor can process large volumes of data that take many hours to run via other SMF data processing products in a fraction of that time
- Software Savings
 - Pivotor is not dependent on any other costly software products
 - Pivotor does not require some other package to process SMF data

Value Statement cont...

- People and Time Savings
 - Pivotor alleviates performance administrators from having to maintain and run costly reporting facilities
 - Pivotor manages the archival of performance data
 - Reports organized for easy analysis and problem determination
- Installation specific reports
 - Pivotor can recreate most existing custom reports
- Performance expertise, and Pivotor support staff available for questions
 - For SaaS customers EPS conducts a semi-annual cursory performance review
 - For SaaS customers, when we find new/unusual performance issues with one customer we check other customers' data for the same problem

Pivotor SaaS Deliverables

- Standard services offering
 - Standard z/OS Health Check® reports
 - Daily, Weekly, Monthly, Yearly
 - Overview and trending rolling 8 day and 8 week report
 - Monthly Multiplex reporting for MLC analysis
 - Batch Application reporting (with customer input)
 - Customized reporting specific to your needs and environment
 - Twice a year one-on-one phone call with Peter Enrico / Scott Chapman
 - Review current environment and reports
 - Also available for questions/concerns as they come up throughout the year
- Additional priced offerings
 - Retroactive reporting
 - Regular reporting of transaction data such as DB2, CICS, WAS, WMQ, etc.
 - Subsystem and special study reporting
 - More extensive custom reporting

Some Pivotor reporter features:

- Playlist Analysis
 - Playlists 'walk' a user through an analysis
- Exception analysis
 - Simple to complex conditions
- Expanded helps
 - Pivotor is a great vehicle for learning about z/OS performance
- Report overlays
 - When there is a need to look at one report on top of another
- Time filtering
 - When you want to focus on a specific time period within a reportset

More features

- Drill down / Search capability
 - Search by field, value, tag, or keyword
- Automatic aggregation of long-term data, with zoom to detail level
 - Min/max aggregation avoids hiding peaks in long-term averages
- Application Attribution
 - Enables fast and flexible custom reporting based on customer groupings
- Ability to incorporate business metrics into performance reports
 - Capture non-SMF data such as call center calls or bills produced
- Easily share reports
 - Export to PDF
 - Cut-Paste URL

Demo time!

Backup slides

Application Attribution

- The ability to assign additional attributions for report groupings for flexible custom reporting
 - Groupings:
 - appl_name, appl_service, app_group
 - Examples: Test vs Prod, ApplA, ApplB, etc. Test APPLA, Prod APPLA, etc.
 - Example of where they can be assigned:
 - SMF 30 – Batch
 - SMF 72 – Workload application reporting
 - SMF 101 – DB2 transactions
 - SMF 110 – CICS transactions
 - SMF 120 – WAS transactions
- Example: Custom reports for all ATM production application based on batch jobs identified as part of the ATM application.

Some ways Pivotor is different

- All of your reports already run every day, kept in calendar
 - Comprehensive set of reports “out of the box”
 - No going back to rerun reports from last week or last month
- Thumbnail overview of reports
 - Quick at-a-glance overview
- Created by z/OS performance experts
 - Access to those experts as questions arise
- Designed to facilitate analysis
 - Searchable report sets (find all reports that reference a service class)
- Every graphical report can be exported to CSV, PNG, and PDF
- Easy and inexpensive
- Complimentary bi-annual reviews for our service customers

Pivotor for Capacity Planning / Long-term analysis

- Pivotor is primarily focused on performance analysis, but also captures daily statistics for long-term analysis
- Stats capture is parameter driven
 - Designed to capture stats for specific instances of a group of fields
 - Statistics captured per metric include: min, max, avg, std, various percentiles
- Stats data generally kept for much longer than the detail data
- Can be easily updated to capture customer-specific interest areas

```
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pivotor#0.smf07001_cpu_lpardet.2.where=eps_lp_ar_type='CP' and eps_proc_type='CP' and lp_ar_wrote_record = 'Y'
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Daily System MSUs Used

Average and 90th Percentile

SYSK

